



## Hosted Desktop UK

Your office - anywhere

Hosted Desktop UK Limited is a major provider of virtual hosted desktop solutions and managed IT services to the professional sector, including chartered accountants, financial services, recruitment companies and legal firms. Launched in 2010, this Exeter-based business has experienced rapid growth and today boasts over 5000 users across the globe.

**Industry:**  
IT Services

**Location:**  
Exeter, UK

**Web:**  
help.  
hosteddesktopuk.  
co.uk

We take security seriously and so does Cyberfort. Our primary reason for selecting Cyberfort was its secure location.

**Adam Chetnik**  
Managing Director, Hosted Desktop UK





## The Challenge

With the explosion of Cloud computing and increased demand for more flexible working, hosted desktop solutions are replacing the traditional, in-house IT infrastructure across many industries. This is Hosted Desktop UK's mission, and effectively the business was growing fast. Initially, the company relied on leased kit at a local data centre to support its customers, but with the business developing so quickly, the need to switch from leasing to investing in its own infrastructure, was paramount.

To support this major investment and rapid growth, Hosted Desktop UK needed a new data centre. The business needed a provider who could not only house and manage all the new kit securely and cost effectively, it needed a partner who could offer the same high standards as it offers to its own customers, as well as managing and supporting the extensive growth plans.

# The Solution

After reviewing several suppliers, Hosted Desktop UK selected Cyberfort as its data centre partner of choice. Cyberfort has provided an Ultra Secure, accessible location, with powerful connectivity away from the city centre to house the newly purchased kit.

The military grade data centre offers the ultimate in security; resilience and availability 24/7/365 and Hosted Desktop UK's clients are assured that their data will be safe and secure.

With over 500 customers' virtual desktops and data to support, disaster recovery is of high importance to Hosted Desktop UK, and Cyberfort's ability to provide a second site as a failover fitted the bill. The service is backed by Cyberfort's robust SLA, protected with 24/7/365 onsite security and covered by ISO 27001 accreditation.

## Solutions Provided



- **Dual site Colocation services with internet bandwidth at both locations**
- **Site to site backhaul for replication**
- **Remote hands services for onsite assistance**
- **24/7/365 dedicated technical support**

# Results

Most data centres are very similar, but the bunker is unique. As an ex-military base located below ground, i really liked the ultra secure element and it is easy for our customers to understand. Cyberfort also offers us a second data centre as a failover and this disaster recovery element is very important to our customers. I also liked the fact that Cyberfort is located outside London - it offers excellent connectivity and it is easy to get to logistically - with Cyberfort we do not suffer from power shortages and traffic jams.

With around 160,000 logins and 3,000 unique users accessing our systems every month, security is paramount and Cyberfort's ultra secure service assures our customers that their data remains safe 24/7/365. And with turnover doubling year on year, we are assured that Cyberfort can support our growth plans.

**Adam Chetnik**  
Managing Director  
Hosted Desktop UK



## Business results



- Ultra Secure, military grade data centre facilities where data is only hosted in the UK
- Comfortably able to cope with our current need to back up 54TB every 1 hour and check 5.5 million emails per month
- 24/7/365 dedicated technical and security experts
- ISO 27001 and PCI DSS compliancy reassures Hosted Desktop UK's clients
- Ultra available dual-delivery capabilities providing 100% up-time with data replicated across two nuclear-grade delivery centres



**Hosted Desktop UK Help**  
Your office - anywhere