



Established over 25 years ago, CIS Ltd started trading at the beginning of computing and the DOS age. As an early adopter in all types of technology, CIS considers itself to be at the forefront of new developments, and effectively was one of the first businesses to embrace the Cloud. Based in Faringdon, Oxfordshire, the 22 strong team work with commercial and public sector organisations, delivering a range of services including Cloud Solutions, Disaster Recovery and Virtualisation.

Industry:
Technology

Location:
Faringdon,
Leicestershire

Web:
cisltd.com

Cyberfort is committed to security and so are we. Our primary reason for selecting Cyberfort was its tier 3 data centre facilities.

Richard Marsh
Director, CIS





The Challenge

CIS Ltd was initially running its services on a small Cloud infrastructure, built and managed in house. However, with the explosion of Cloud Computing and interest increasing around Cloud services, the business was developing fast and rapidly outgrowing the in-house solution.

To manage the growing business effectively, CIS needed to find a data centre supplier who could not only support the existing Cloud services, but a partner who could grow with the business at the same speed. Most importantly, CIS needed a partner who could offer the highest level of security, as many of its clients, including defence, legal and public sector organisations, hold extremely sensitive data and place security top of the agenda.



The Solution

After investigating 3 or 4 local data centres, CIS decided to partner with Cyberfort. It was the obvious choice as it was the only supplier who could provide Ultra Secure Tier 3 data centre security - which fits perfectly with the CIS company ethos of offering the ultimate in security to its own customers. Cyberfort is providing Colocation services from its Newbury data centre, multiple racks and high power density, along with multi-homed bgp bandwidth. CIS also benefit from Cyberfort's in-house technical skills and support services.

Future Growth

The data centre also has plenty of space, and considering the rate our business is growing, this flexibility is ideal. We also like the fact that Cyberfort has a second data centre at another location, which means we can grow comfortably, and offer an Ultra Secure Disaster Recovery Service to our clients.

Richard Marsh
Director, CIS



Solutions Provided



- Colocation Services with internet bandwidth
- Tier 3 data centre facilities
- Remote hands services for onsite assistance
- 24/7/365 dedicated technical support

Results

Our clients take security very seriously. So do we - and so does Cyberfort. Having the same ethos made this relationship a perfect match! Cyberfort's ultra secure service assures our customers that their data remains safe 24/7/365. The way the team handle security is impressive and the data centre location, at an ex-military bunker, is easy for our customers to comprehend. And as it's local to us, it's easy to take our customers over for a site visit. We have multiple racks in different rooms around the data centre, linked together by cables laid by the Cyberfort team to increase security levels - nothing was too much trouble for them. With help from Cyberfort, we have seen a 175% growth in cloud adoption in the last 3 years and have converted 80% of our client base to the cloud.

Richard Marsh
Director, CIS



Business results



- Ultra Secure, Tier 3 military grade data centre facilities reassures CIS' security conscious clients
- Personalised service to deliver a bespoke solution
- ISO 27001 and PCI DSS compliancy, where data is only hosted in the UK
- 24/7/365 dedicated technical and security experts
- Located close to CIS offices for customer site visits